



## Trustgrid for OEM Integrations

Let Trustgrid help you deliver a cloud-like experience to on-premise appliances

Despite the advantages gained by moving to cloud or distributed application architectures, many software vendors must still run their applications on appliances in a customer's environment.

Trustgrid allows these software vendors to remove themselves from the pain of on-premise hardware appliances and manage every instance of their software like a cloud environment - even when they live in on-premise environments.

By partnering with Trustgrid, OEM integrators and hardware manufacturers can deliver a comprehensive, turnkey solution to software vendors from hardware logistics to maintenance and support.

### What is the Trustgrid platform?

Trustgrid is a software-defined networking and edge computing platform that helps OEM integrators and hardware manufacturers offer full appliance lifecycle management services to their customers.

By adding Trustgrid to their solutions, OEM integrators and hardware suppliers can address their customer's need for software-defined architectures and managed device services, while also extracting larger margins from every deal.

## How does Trustgrid work?

Trustgrid provides a networking and edge computing platform that allows every enabled hardware appliance to be deployed, managed, and maintained at scale by Trustgrid.

This combination of technology, automation, and staffing eliminates the need for the application provider to expend valuable resources on non-strategic work like patching, maintenance and support of on-premise appliances. The Trustgrid platform provides the infrastructure that allows distributed appliances to operate with cloud-like consistency, reliability, and control.

Working as an OEM partner, Trustgrid makes it easy for hardware providers to add our managed device capabilities to their customer's appliances without any of the responsibility of managing it after the sale. Trustgrid handles everything from architecting the solution to managed services without adding complexity or costs to your sales process.

## Ideal use cases for Trustgrid

- **Software providers wanting to simplify the deployment and support of on-premise appliances**
- **Software running in on-premise appliances but must communicate to centralized applications or databases**
- **Software providers who are building cloud applications, but must maintain support for legacy software or database deployments**

## Is my hardware compatible with Trustgrid?

Trustgrid's software can be deployed on any x86 hardware. The footprint is light enough to support smaller hardware specifications but can also handle high throughput for any data center hosted enterprise application.

## Why Trustgrid?

Trustgrid handles some of the most secure and available applications on earth. Used by more than 20% of banks and credit unions, the Trustgrid platform has facilitated more than \$4 trillion in financial transactions. The platform is Zero Trust architected, SOC 2 Type II certified, and integrates into most 3rd party security tools.

Working together, your team and ours will design solutions that differentiate your offering and helps customers innovate faster, streamline operations and enhance customer experience.

**With Trustgrid you bring more value to the table, win more deals, and increase gross margins.**